Message Text

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PAGE 01 STATE 041201

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R 242012Z FEB 75 FM SECSTATE WASHDC TO AMEMBASSY SOFIA

UNCLAS STATE 041201

E.O. 11652: N/A TAGS: BFOL, BU

SUBJECT: SSI CONTAINER CORPORATION

- 1. DURING STOICHKOV VISIT TO THE STATES, A COURTESY VISIT WAS ARRANGED WITH SSI. OVER FIRST DRINK STOICHKOV INDICATED URGENT BULGARIAN NEED FOR 300 20 FOOT CONTAINERS AND INTEREST IN LEASING THEM FROM SSI. COMPANY REPS. WERE INVITED ON THE SPOT TO SOFIA. WHILE STOICHKOV WENT ON TO CUBA HIS ASSISTANT VASSILEV VRADZHALIEV WAS ALLEGEDLY DISPATCHED TO SOFIA TO MAKE ARRANGEMENTS TO RECEIVE SSI REPRESENTATIVES ON TUESDAY THE 4TH OF FEBRUARY. THE VISAS TO BE ARRANGED FOR THROUGH THE BULGARIAN EMBASSY IN VIENNA.
- 2. SSI REPS. ARRIVED VIENNA ON 3RD AND WAITED VAINLY FOR WORD FROM SOFIA. IN VIEW OF VALUE OF CONTRACT-AT LEAST 1 MILLION DOLLARS PER YEAR ON FIVE YEAR LEASE-COMPANY ANXIOUS TO PURSUE NEGOTIATIONS- CAN EMBASSY DETERMINE IF STOICHKOV INTERESTED IN RECEIVING COMPANY REPRESENTATIES AND NEGOTIATING. KISSINGER

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Message Attributes

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